

IOG SALTEX
UBM Live
Ludgate House
245 Blackfriars Road
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MWC 2027

**IOG SALTEX MACHINERY DISPLAYS HELP MANAGER BREATHE
NEW LIFE INTO KENTISH GOLF COURSES**

A trio of Wiedenmann Terra Spike hollow coring machines are proving a sound investment for Gary Debenham, group course manager for Pentland Golf. “They’re the best aerators on the market,” he exclaims, “basically because the design of the depth and heave control makes their setting and operation foolproof.

“Compared to other machines, where the tines are also secured by nut and bolt, the Terra Spikes’ ‘fixed tine design’ means they are so much easier to load and remove. By making a simple, tool-free adjustment you can get worry-free and accurate depth and angle setting,” he says. “So, they can never be over-tightened by over-jealous operators - and that has eliminated a lot of equipment breakdown and failure headaches, which certainly makes my job easier. Because it’s not complicated we get the absolute best out of the machine whether it be solid tining or hollow coring. ”

The latest acquisition – a Terra Spike GXi 6 – was, like its stablemates, ordered following a demonstration after the machine was first seen at the IOG SALTEX exhibition.

“I’m a regular visitor to the show (this year being held at Windsor Racecourse on September 8-10) which I find essential for keeping abreast of the latest ideas and machines for effective and efficient greenkeeping,” he says. “Besides, IOG SALTEX is also a good social occasion, too. It’s a great day out.”

Describing how the aeration routine at the four courses in Kent under his remit (at Eynsford, Faversham, Folkestone and Swanley) alternates between the application of Terra Spiking and the use of Graden technology, 41-year-old Gary – who has been in the grounds care industry since leaving school - says as well as managing the maintenance regimes for the courses, a large part of his job involves budget control and people-management.

“Compared to some visitors to IOG SALTEX I guess I hold the purse strings of a relatively substantial budget,” he adds, “and I find the show the ideal place to compare equipment and to shortlist the most cost-effective solutions.

“That, in reality, is far easier than trying to keep a team of staff motivated, happy and positive 365 days

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Register NOW at www.iogsaltex.co.uk to receive your FREE entry badge and information about IOG SALTEX, or call the Ticket Hotline on 0845 272 8782 for FREE tickets.

- IOG SALTEX 2009 will be held on 8-10 September at Windsor Racecourse, Berks, and will embrace fine turf and sports surfaces, turf maintenance equipment, children's outdoor play and safety surfacing, landscaping, contractors, commercial vehicles, outdoor leisure and facilities management, as well as software and security equipment. The show is attended by open space management professionals and contractors – from groundsmen and greenkeepers through to play officers, architects, designers and surveyors as well as local authority and outdoor leisure facility managers.

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About IOG SALTEX

Organised by The Institute of Groundsmanship, the first IOG exhibition was staged in 1938, the forerunner to today's IOG SALTEX Sports, Amenity & Landscape Trade Exhibition. Held annually at Windsor Racecourse, IOG SALTEX is the annual extravaganza for everyone who cares for and/or manages open spaces – including groundsmen, greenkeepers, contractors, local authority and leisure facility managers. The Institute of Groundsmanship (IOG) is the leading membership organisation representing grounds managers, groundsmen, grounds maintenance managers, greenkeepers and all others involved in the management of sports pitches, landscape and amenity facilities in the UK. As well as maintaining the IOG Performance Quality Standards and providing a consultancy service for sports grounds, lawn maintenance and amenity horticulture, the IOG's extensive Training and Education programme includes cricket, football, tennis, horseracing, bowls, artificial surfaces, turf science and many other specialist subjects. For more information visit www.iog.org